



DANG NGUYEN NGUYEN THANH | BRIAN

Senior Associate

- ✉ thanh dang.nguyen@apolatlegal.com
- 🏢 Ho Chi Minh City

LANGUAGE

Vietnamese

English

MAIN PRACTICE

Business and Investment

Corporate

M&A Consultancy

International Commercial & Trade

MEMBERSHIP

Vietnam Bar Federation – Member

BIOGRAPHY

Thanh Dang is a Senior Associate at Apolat Legal and a licensed lawyer in Vietnam. His practice focuses on mergers and acquisitions, corporate transactions, and cross-border investments. Thanh has advised domestic and international clients on high-value acquisitions, real estate project development, and franchise and intellectual property matters. He has been involved in a wide range of notable matters across manufacturing, logistics, and technology sectors.

EDUCATION

University of Economics and Law – Bachelor of Business Law (2016 – 2020);

Vietnam Judicial Academy – Lawyer Training Course (2021 – 2022);

Ho Chi Minh City University of Law – Advanced Training Course on Intellectual Property Laws (2023 – 2024).

PRACTICE FOCUS

As a Senior Associate at Apolat Legal, Thanh Dang advises on complex corporate and transactional matters, with a primary focus on mergers and acquisitions, investment projects, and cross-border business transactions. He assists both domestic and international clients in structuring deals, conducting comprehensive legal due diligence, negotiating and drafting contracts, and navigating Vietnam's regulatory framework to ensure compliance and successful implementation.

PRESENTATIVE MATTERS

M&A TRANSACTIONS & INVESTMENT PROJECTS

- Advised a Singaporean investor on a USD 100 million acquisition of an 80% stake in a group of companies investing in and leasing ready-built factories in industrial parks (2024–2025).
- Advised a Singaporean investor on structuring options to exchange its put option for an increased ownership stake in a logistics company (2024–2025).
- Advised a digital corporation on the USD 28 million acquisition of a media and advertising group and its subsidiaries (2023–2024).
- Advised a group of Vietnamese investors on a VND 200 billion acquisition of a technology company owning an exclusive national handicap system (2023).
- Advised a Singaporean investor on proceeds repatriation and exit planning under a Business Cooperation Contract with a state-owned enterprise in connection with the operation of a five-star hotel in Ho Chi Minh City (2024).
- Advised an investment firm on a USD 100 million acquisition of a Korean-invested company developing a resort–villa–golf course project in Binh Thuan Province (2021–2022).
- Advised a group of Vietnamese investors on a USD 130 million acquisition of a leading Vietnamese egg production company (2022).
- Advised an investment company on a USD 34 million cross-border acquisition of a BVI company holding 70% of a joint venture in Vietnam with an office-rental building in District 1, Ho Chi Minh City (2022).

REAL ESTATE, FRANCHISE, INTELLECTUAL PROPERTY & OTHERS

- Advised a Japanese restaurant group on franchise registration in Vietnam (2023).
- Advised a Chinese automotive corporation on a technology transfer contract to license the manufacture and trade of electric cars in Vietnam (2023).

- Advised and represented one of the oldest international real estate franchisors in the negotiation and registration of a Franchise Agreement in Vietnam (2022).
- Advised a foreign airline in an administrative appeal concerning a tax refund claim under the Double Taxation Avoidance Agreement (2024).
- Advised a foreign-invested listed company on structuring options for developing real estate projects on unused land (2024).
- Advised a foreign owner of a five-star resort in Danang on the renovation and upgrade plan for its residential villas and condominiums (2024).

PUBLICATIONS

- “Using variations of the mark and key considerations”, (2024)
- “The dismissal of a BOM resulting in the changes of the company charter and key considerations”, (2024)
- “Enforcing a shareholder’s put option against the company – legal and practical considerations”, (2024)
- “Vietnam legal framework for economic concentration”, (2024)
- “Handbook on Franchise Activities in Vietnam”, (2023)

SCAN QR CODE

