

APOLAT LEGAL LAW FIRM

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COMPANY PROFILE

APOLAT
— LEGAL —



CATEGORY

ABOUT APOLAT LEGAL LAW FIRM

AREAS OF PRACTICE

LEGAL SERVICES

- 1.LEGAL DUE DILIGENCE
- 2.LEGAL CONSULTING RETAINER
- 3.INVESTMENT CONSULTANCY
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ABOUT OUR LAW FIRM



Established in 2014, Apolat Legal is a licensed law firm providing a board range of legal services in multiple practice areas for domestic and international clients. The firm commits resolving legal issues regarding businesses thoroughly and in the most beneficial way for various clients in Vietnam.

Apolat Legal is also honored to receive numerous recognitions and/or articles posted by world-leading and local organizations and publications including: The Law Association for Asia and the Pacific (LawAsia, 1966), The Legal500, IP Link, AIPPI, IP Coster, Lexology, Global Trade Review (GTR), The Saigon Times, etc.

Apolat Legal lawyers have long been recognized for their legal expertise and paid attention to their dedication in work as well as the capacity to take advantages from their relationship to maximize the interests of clients. The lawyers will be grouped into specialized teams, directly participate in each case to provide advices and close support to customers, thereby quickly completing the assigned work in the most effective way.



AREAS OF PRACTICE

The firm's lawyer team specializes in almost all legal practice areas in Vietnam including: Enterprise and Investment; Labor and Employment; Intellectual Property; Real Estate and Construction; Health; Culture, Sports and Tourism; Information and Communication; Natural Resources and Environment; Transport; Resident and Immigration; Industry and Trade; Education and Training; Finance and Banking; Agriculture, Forestry and Fisheries.

Each practice area is covered with six principal legal services: Legal Due Diligence; Regular Legal Consultancy; Investment Consultancy; Dispute Resolution; Legal Document Translation; Intellectual Property; Legal Training.

APOLAT LEGAL's reputation and the quality of its services are reflected by its clients. We are serving more than 1,000 clients both local and foreign clients. Some past and current long-term clients which the firm worked with such as: LG Electronics, Coastal Living Land Joint Stock Company, Wall Street English, Hochiki Asia Pacific Pte.Ltd, Asus Technology (Vietnam) Company Limited, AEON Mall Vietnam, Baskin Robbin, Citigym, Woori Bank Vietnam Limited, Central Group, CJ Gemadep Logistics Holdings Company Limited, K Group Company Limited, Digiworld Corp., Yellow Cab Pizza, Bamboo Capital Joint Stock Company, Sinobright Pharma Co. Limited, Mayekawa, Sky Music Jsc, Oxalis Holiday Company Limited, PGT Holdings, Vinacapital, Capitaland, Donghyup,...



LEGAL SERVICES

1 | LEGAL DUE DILIGENCE

During their business operations, Enterprises generally do not pay the proper attention in legal issues or cannot confirm whether or not they have fully complied with provisions of law, what legal risk they are facing and how to overcome such risks. Enterprises only recognize how lack of attention in legal issues they are when having administrative inspections, administrative violation fines or dispute with their clients or employees, however, overcoming consequences of a happened matter is much more difficult and time-consuming.

“Prevention is better than Cure” is always a preferential conception applied in all of sectors, including legal field. Enterprises need to be proactive in utilising laws and regulations in relevant of aspect, establishing processes and forms in order to apply law practical business activities.

Recognizing the demand of Enterprises, APOLAT LEGAL brings you the Legal Due Diligence Service to assist you on Checking - Fixing - Establishing a complete internal legal system in compliance with Vietnam law regulations on the ground of the main sectors such as Organization Structure, Business Operation and Labor Management.

This is also the key and significant step which our client is using our legal service (including local or foreign clients) before they decide to engage in a M&A transaction of a targeting company/project in Vietnam.

2 | LEGAL CONSULTING RETAINER

For enterprises in developed countries, effectively researching and manipulating the laws are always put on their top priority, which helps them to minimize the legal risks and to gain multiple advantages in any transaction. With the purpose of “Preventing and Minimizing legal risks which may arise in business operation”, APOLAT LEGAL will be your truthful partner to handle all legal issues, guide you to fully comply with law regulations and represent you before any state agency or any business partner.

With plentiful experience in dealing with almost all of legal issues arising in enterprise’s business operation, whether you are a start-up or a fully-shaped enterprise, APOLAT LEGAL will always be with you in any market competition and will assist you in reaching any achievement as you desire.





3 | INVESTMENT CONSULTANCY

Ever since participating in WTO in 2007, Vietnam has relentlessly changed policies and law regulations in order to attract foreign investment sources into Vietnam. However, foreign investors are still under strict control of state agencies and have to perform much more complicated administrative procedures than domestic investors. Besides, the overlap of regulations causes a lot of difficulties for investors to research and comply with law regulations.

To improve and enhance the legal system to support investors with a favorable business environment, Law on Enterprise and Law on Investment issued in 2014 which have fixed many deflections and created advantaged conditions for foreign investors to operate their businesses in Vietnam. Nowadays, Vietnam is one of the most investment-attractive countries in the world.

With deep knowledge in Enterprise and Investment law regulations, **APOLAT LEGAL** has numerous experiences in providing legal services for foreign investors who invest in Vietnam and for domestic enterprises who receives investment from foreign partners. We have worked in many large projects in fields and assisted investors not only in one independent procedure but also in an entire investment process of a project.

APOLAT LEGAL consults the investors in identifying the most efficient legal structure for their business transactions, assists them in assessing their partners and potential business locations and takes due diligence on targeted companies or property. In addition, we draft, review, and give opinion in respect of transaction documents, represent investors in negotiating all terms and conditions of such documents, monitor the entire investment process and withdraw investment capital to protect investors from any potential risks. Our experiences allow us to help investors to easily adjust their projects, which normally used to be complicated.

Moreover, **APOLAT LEGAL** assists investors in planning their financial status from tax perspective. The object of tax planning is to exploit optimally other categories of financial plan by making the best use of tax policies in possible conditions. Making good tax plans will allow other factors of financial plans to interact more effectively and decrease tax burdens. We also assist investors in dealing with any tax-related problem arising in transactions or in respect of enterprise's liabilities towards tax agencies.



4 | DISPUTE RESOLUTION

APOLAT LEGAL specializes in providing dispute resolution services with the participation of lawyers with many years of experience in the legal field and has been involved in major disputes in areas such as shipping, entertainment and event, intellectual property, commerce and labor etc.

The combination of both strategic approach and effective dispute resolution methods helps APOLAT LEGAL constantly success in complicated cases. The lawyers of APOLAT LEGAL, with their professional qualification and high experience in court litigation, arbitration and alternative dispute resolutions, have received high trust from our clients and are considered one of the most high-qualified expert team in Vietnam.

APOLAT LEGAL provides some services as follows:

Providing legal opinions on the disputes: Researching relevant files and documents, discussing and analyzing thoroughly each fact of the disputes. After initial contact and collecting information, researching and discussing such information, APOLAT LEGAL will provide Client with writing legal advices in which states clearly all key points, law regulations in use and processes the most optimal resolution option.

Alternative dispute resolutions: Arranging meetings with the opposing party for face-to-face negotiation, separately or with the participation of the third party in order to reach a mutually agreed solution.

Participating in Arbitration and Court proceedings: drafting all kinds of documents, collecting relevant files and directly engaging in a part or entire of the dispute resolution proceedings at Arbitration Body or at Court in order to defend the rights and legitimate interests of clients.

Judgment Enforcement: Drafting and collecting all relevant files and documents and directly participating in a part or entire process of enforcing the Arbitration/Court award which is already in effect.

APOLAT LEGAL is considered one of the most effective and highly experienced law firm for dispute resolution in Vietnam. Languages fluently used by our staff are Vietnamese and English.

5 | LEGAL DOCUMENT TRANSLATION

APOLAT LEGAL has over 10 years of experience in providing translation services regarding laws and legal regulations into various languages such as: English, French, Japanese, Korean...

Our translation service including, but not limited to, the documents hereunder: Legal Agreements; Documents in respect of criminal/civil/commercial cases; Birth certificates, Death certificates, Marriage certificates and Divorce certificates; Notarized documents, Patent and Trademark registration certificates; Intellectual property papers.

Our associates have considerable expertise in legal transaction, years of experience in translation and have passed the strict selection process.

All our transactions are reviewed and cross-checked before handing over to clients in order to ensure the quality of services provided.



6 | INTELLECTUAL PROPERTY

In the age where technology is rapidly and nonstop developing nowadays, the property of an enterprise is mostly evaluated based on how much its intellectual property assets are worth. As the intellectual property factor is increasingly appreciated, Enterprises need to pay more attention to the mechanisms, methods and measures regarding such kind of property in order to protect their own rights and interests. Here at APOLAT LEGAL, we desire to show our clients an overall look to help them best manage their types of intellectual property assets by:

- Assessing all intellectual property assets currently under their possession;
- Searching for status of ownership establishment of each type of intellectual property assets;
- Consulting and determining plans on defending the rights and interests of the clients relating to each type of such intellectual property assets;
- Organizing training courses and executing the protection rights of intellectual property as per client's request;

7 | LEGAL TRAINING

Equipping enterprises' staff with legal knowledge is an essential necessity in the time where Vietnam is deeper and broader participating in the world economy.

Here at APOLAT LEGAL, we provide clients with comprehensive legal educating and training program to equip and improve legal knowledge, thus contributing to high quality national human resources and to the client's development and expansion towards fiercely international competitions.

Our team of lawyers is experienced in providing clients, vocational organizations and professional associations with high-quality courses of lectures containing a well-arranged legal theoretical framework and practical legal cases. In addition, these courses are designed based on major knowledge background for the clients to apply them in their operations.

OUR CURRENTLY LEGAL TRAINING PROGRAM INCLUDES

- Training courses labor law;
- Training courses on commercial law;
- Training courses on contract negotiation and drafting;
- Training courses on risk limiting in business activities;
- Training courses on enterprise management law;
- Training courses on specific areas as per client's request;

TYPICAL CLIENTS



HUMAN RESOURCES



DINH QUANG LONG

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Dinh Quang Long is the head of the Investment practice groups. He has vast experience in foreign investments as well as international commerce and trade, corporate compliance.



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Pham Thi Thoa is the head of Intellectual Property Consultancy Department in APOLAT LEGAL. In addition, Thoa also assists clients in issues relating to corporate law and negotiation, bankruptcy.



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Pham Hong Manh provides legal advice concerning real estate, M&A, IPO and issues relating to construction law and operation of representative office in Vietnam.



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Nguyen Minh Tien is the head of Litigation Team at Apolat Legal. He has many experience in counselling litigation service, providing retainer services for large local and foreign clients.



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Dao Trung Thong specialises in the field of foreign investments as well as international commerce and trade, corporate compliance.



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Bui Bich Phuong has considerable experience in the fields of enterprise law, corporate's internal regulations and tax.



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Tran Chau Hoai Han has extensive expertise in intellectual property fields as well as international commerce.



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Thieu Thi Kieu Thu has extensive expertise in corporate compliance as well as intellectual property fields.